

Navigating DEI Disclosure Amid Regulatory Shifts: Insights from Select S&P 100 Companies' 10-Ks and Proxy Statements

DEI Strategic Recalibration (2022 – 2025)





Executive Summary: Strategic Navigation of DEI Disclosure Shifts (2022–2025)

Overview

Diversity, Equity, and Inclusion (DEI) disclosures in SEC filings evolved dynamically from 2022 to early 2025, driven by a variety of factors, including legal scrutiny, shareholder demands and numerous regulatory shifts. DEI disclosures have reached a pivotal moment. Once expanding as part of corporate governance and ESG strategies, DEI statements are increasingly scrutinized and, in some cases, strategically reduced. This summary provides an overview of key trends shaping DEI narratives in SEC filings among a selected group of ten S&P 100 companies, equipping legal, compliance, and investor relations teams with data-driven insights to navigate this evolving landscape.

This report combines DragonGC's disclosure analytics to examine the selected disclosures, identify trends, and provide practical examples to guide DEI disclosure strategies in 2025. The report also examines the regulatory and legal context of the shifting DEI landscape and summarizes the key drivers influencing corporate DEI disclosures.

Why This Matters

With new Executive Orders in place and shareholder expectations evolving around DEI, the approaches leading companies are adopting with their DEI disclosures can help companies understand the current landscape and provide examples that can help guide their disclosure strategy.

This report analyzes DEI disclosure trends across SEC filings from 2022 to early 2025, focusing on a sample of 10 S&P 100 exemplar companies: Apple, Microsoft, JPMorgan Chase, Berkshire Hathaway, Walmart, Target, Citigroup, Intel, Southern Company, and ExxonMobil. These firms were selected to provide a robust foundation for understanding broader S&P 100 trends, based on their sectoral diversity, range of disclosure strategies, and alignment with key legal and regulatory drivers. Our methodology leverages qualitative case studies and quantitative frequency analysis (e.g., Natural Language Processing of DEI terms), drawing from 10-K and DEF 14A filings to track shifts over the study period. See Appendix B for notes on methodology.



Industry-Wide Trends in DEI Disclosures (2022-2025)

DragonGC's selected companies for this analysis span technology (Apple, Microsoft, Intel), financials (JPMorgan Chase, Citigroup), retail (Walmart, Target), utilities (Southern Company), energy (ExxonMobil Corp.) and conglomerates (Berkshire Hathaway), reflecting a spectrum of DEI approaches. Using Natural Language Processing (NLP) techniques, we tracked terms like "Diversity," "Equity," "DEI," and "Belonging" across 2022-2024 filings, with early 2025 data from leaders like Apple and JPMorgan Chase offering a glimpse into emerging shifts.

Our selection criteria included:

- **Technology (25%)** Companies like Apple and Microsoft have been historically vocal about DEI, while Intel provides insight into how semiconductor firms approach disclosure.
- **Financials (20%)** Financial institutions such as JPMorgan Chase and Citigroup offer a window into how regulatory and shareholder expectations influence DEI reporting.
- Retail (15%) Walmart and Target are consumer-driven companies that respond to DEI concerns from both customers and investors.
- Utilities & Industrials (10%) Companies like Southern Company illustrate disclosure trends in essential services and infrastructure sectors.
- **Energy (10%)** ExxonMobil represents the energy sector, offering insight into how high-profit, traditional industries with historically minimal DEI emphasis adjust disclosures amid shifting expectations.
- Conglomerates & Other (20%) Berkshire Hathaway allows us to examine how diversified businesses approach (or avoid) DEI disclosures.

Regulatory & Legal Context: The Shifting DEI Landscape (2022–2025)

Evolving legal and regulatory forces have significantly influenced corporate DEI disclosures. The interplay between executive actions, judicial rulings, and regulatory guidance has recalibrated corporate diversity, equity, and inclusion (DEI) commitments. This section chronologically examines the primary drivers shaping DEI disclosure trends from 2022 to early 2025.

• 2023 Supreme Court Ruling:

Restricts Race-Conscious Policies, Influencing Corporate DEI Disclosures
In June 2023, the Supreme Court's ruling in <u>Students for Fair Admissions v. Harvard</u> declared race-based affirmative action in college admissions unconstitutional. This ruling significantly impacted corporate DEI strategies, prompting firms like JPMorgan Chase to shift to neutral "Workforce Composition" language to align with the decision.

Nasdaq Diversity Rule Challenges (2023–2025):

Ongoing Uncertainty Affects Reporting

The SEC-approved <u>Nasdaq board diversity rule</u>, effective from 2023, required listed companies to disclose board diversity statistics or explain noncompliance. It was vacated by the Fifth Circuit on Dec. 11, 2024, and Nasdaq formally withdrew the rule on January 24, 2025.

• SEC Human Capital Disclosure Focus (2020–Present):

Transparency Remains Despite Terminology Shifts

Since 2020, the SEC's principles-based human capital disclosure requirements have continued driving transparency, including workforce demographics and inclusion efforts. Despite shifts in DEI terminology and reduced explicit DEI references (such as Microsoft's reduction in DEI-specific disclosures in its 2024 10-K), corporate transparency obligations remain robust.



Executive Order 14173 (January 2025):

Ends Federal Affirmative Action Mandates

On January 21, 2025, Executive Order 14173 revoked federal DEI mandates, directing agencies to prioritize merit-based hiring and eliminate race-based affirmative action in federal contracting. Effective April 20, 2025, this shift caused companies like Microsoft and Target to further revise their DEI disclosures, expanding on preemptive reductions begun in 2024.

Federal Court Temporarily Blocks DEI Executive Orders (February 2025) Creates Uncertainty

On February 21, 2025, a federal court in Maryland temporarily blocked key provisions of recent Executive Orders (EO 14151 and EO 14173) relating to DEI. This temporary restraining order (TRO) halted enforcement actions against private-sector DEI initiatives but did not block investigative directives aimed at identifying "illegal DEI" practices in private companies. Companies now face continued uncertainty regarding compliance with DEI policies and practices amidst ongoing litigation.

Additional Legal Challenges and Guidance (February 2025):

Further complicating the landscape, additional lawsuits, such as <u>National Urban League v. Trump</u> (filed February 19, 2025), challenge the administration's anti-DEI stance on constitutional grounds. Additionally, on February 19, 2025, attorneys general from sixteen states issued guidance encouraging employers to maintain lawful DEI practices, emphasizing broader protections under state law.

These developments underscore the heightened uncertainty for corporate leaders regarding DEI commitments. Companies must carefully navigate between federal directives, judicial challenges, regulatory expectations, and evolving state-level legal landscapes. Conducting internal audits of DEI policies and maintaining awareness of legal changes remain essential steps in mitigating compliance risks amid this evolving landscape.

Case Study Highlights

Apple: Maintaining DEI Commitments

According to Apple's 2025 Annual Meeting of Shareholders held on February 25, 2025, shareholders voted on a proposal titled "Request to Cease DEI Efforts" (Item 6). This proposal was rejected with 8,843,175,086 votes against it (approximately 97.7% of votes cast, excluding abstentions and broker non-votes), while only 210,451,697 votes (approximately 2.3%) were in favor.

This overwhelming rejection of the anti-DEI proposal does indeed demonstrate strong shareholder support for Apple's continued diversity, equity, and inclusion initiatives. The voting results show that the vast majority of participating shareholders want Apple to maintain its DEI efforts rather than cease them.

• Microsoft: Strategic Retraction

Microsoft reduced DEI references by 76% in its 2024 10-K, shrinking the section from approximately 250 to 60 words and eliminating identity group mentions entirely. This preemptive shift, occurring before Executive Order 14173, reflects a move to generalized inclusion language amid legal scrutiny.

JPMorgan Chase: Language Shift

The bank maintained demographic reporting but rebranded "Diversity, Equity, and Inclusion" as "Workforce Composition" in its 2025 10-K, reducing explicit DEI mentions while preserving substantive diversity metrics, such as achieving 50% women on its board by 2025.

Target: Legal Considerations Drive Reduction

Target's 2024 10-K condensed DEI discussion by 30%, cutting word count from roughly 130 to 90 and removing experiential language like "seen, heard, and welcome," while retaining general inclusion statements and reporting commitments amid legal pressures.



Berkshire Hathaway: DEI Absent by Design

Berkshire Hathaway continues to exclude DEI terminology entirely from its disclosures across 2022-2025 10-Ks and DEF 14As, with its 2023 DEF 14A explicitly stating the Governance Committee "does not seek diversity," aligning with its minimalist disclosure philosophy.

Walmart: Alternative Framing Adoption

Walmart introduced "belonging" in its 2024 10-K, shifting from "diversity, equity, and inclusion" to "belonging, diversity, equity, and inclusion," framing DEI as a business driver that "strengthens our business" while maintaining workforce statistics, such as 51% people of color in the U.S. in 2024.

Citigroup: Subtle Continuity Amid Caution

Citigroup dropped the explicit "DEI" label in its 2024 10-K but retained diversity-related content under broader workforce discussions, focusing on board diversity with eight diverse nominees noted in its 2024 DEF 14A, balancing legal caution with investor expectations.

Intel: Steady but Minimalist Approach

Intel maintained consistent, brief DEI mentions in its 2021 - 2024 10-K risk factors, such as "build and maintain a diverse and inclusive workplace," avoiding expansion or specificity despite market trends, reflecting a cautious, business-focused stance.

Southern Company: Silent on DEI in Business Section

Southern Company omitted DEI disclosures entirely from its "Item 1. Business" section in 2021–2022 10-Ks, potentially relegating such content elsewhere or signaling a strategic choice to avoid DEI emphasis in core filings.

ExxonMobil Corp.: Limited Visibility

ExxonMobil's DEI approach lacks specific highlights beyond its inclusion in the report's sample of exemplar firms. No explicit DEI mentions or trends are detailed in the provided 10-K or DEF 14A excerpts, suggesting minimal disclosure or placement outside analyzed sections.

Apple's DEI Shareholder Vote as a Counterpoint

Despite broader regulatory shifts, data from Apple's proxy statements (DEF 14A) suggests a decline in anti-DEI shareholder proposal support from 2023 to 2025, indicating sustained investor interest in diversity policies amid evolving legal and regulatory challenges.

SEC Human Capital Disclosure Focus

Public companies have expanded workforce-related disclosures since the SEC introduced principles-based human capital disclosure requirements in 2020. While the DEI component of these disclosures has faced scrutiny, the SEC continues to emphasize transparency in:

- Workforce demographics (gender, ethnicity, representation levels)
- Employee retention and inclusion efforts
- Risk factors tied to human capital management

Market Response

- Microsoft (2024 10-K): Scaled back its DEI-specific disclosures but retained human capital risk factors.
- Target (2024 10-K): Maintained broad workforce diversity commitments despite ongoing litigation.
- Berkshire Hathaway: Continued zero DEI disclosures, reinforcing its historical stance.

This trajectory suggests a peak in corporate DEI commitments in 2024, followed by a recalibration in 2025 amid evolving regulatory and political scrutiny.



Sector-Specific Insights

Technology: A Mixed Commitment

- Apple: In each of the 10-K filings from 2022, 2023, and 2024, Apple consistently mentions "diversity,
 equity and inclusion" exactly once in each filing, where it is mentioned twice. These mentions appear in
 nearly identical contexts across the years, specifically in sections discussing environmental, social, and
 governance (ESG) considerations.
- Microsoft: Reduced DEI section size by 76% between 2023-2024, cutting identity group references.
- Intel: Static DEI language, focusing on risk-related disclosures.

Financials: A Shift Toward Neutral Framing

- **JPMorgan Chase:** Transitioned from explicit "Diversity, Equity & Inclusion" to "Workforce Composition" in 2025.
- Citigroup: Reduced DEI mentions by 30% from 2023 to 2024.

Retail: Experimenting with Alternative Language

- Walmart: Introduced "Belonging" as an alternative DEI term in 2024.
- Target: Reduced DEI section size by 30% amid legal pressures.

Conglomerates & Industrial Giants: Minimal or No DEI Emphasis

· Berkshire Hathaway: Minimal or No DEI Emphasis.

Energy

• ExxonMobil - From Detailed Metrics to Minimal Engagement: ExxonMobil's approach to DEI disclosures shifted markedly from 2023 to 2025, as evidenced in its 10-K filings. In 2023, the company provided specific metrics - such as "37 percent of U.S. hires for management, professional, and technical positions were minorities" - highlighting a focus on workforce diversity. By 2024-2025, however, these filings eliminated quantitative details and procedural commitments, retaining only a single reference to "diversity of thought, ideas, and perspective" in the 2025 10-K Item 1. No explicit mentions of "Diversity," "Equity," or "Inclusion" appear in the 2022-2025 risk factor excerpts, with DEI-related themes addressed indirectly through regulatory and stakeholder risks. This retreat from specificity aligns with trends in traditional, high-profit industries where DEI has often been deprioritized. ExxonMobil's minimal engagement by 2025 reflects a strategic choice to reduce legal and shareholder exposure amid the regulatory shifts of 2022-2025, including the Supreme Court's affirmative action ruling and state-level DEI challenges. ExxonMobil reported 37% minority hires in 2023, shifting to 'diversity of thought' in 2024 and 'global workforce composition' in 2025.

A Strategic Reassessment of DEI Language

The decline in DEI mentions in early 2025 suggests that companies are adjusting to legal and regulatory pressures while still maintaining broad commitments. Apple remains steady, while Microsoft and JPMorgan Chase exemplify the shift toward neutral terminology. Retailers like Walmart experiment with alternative framing, and conglomerates like Berkshire Hathaway continue to avoid DEI disclosures altogether.

Case Studies: Strategic DEI Shifts in S&P 100 Filings (2022-2025)

This section presents a detailed qualitative analysis of DEI disclosure strategies based on SEC 10-K and DEF 14A filings from 2022 to early 2025. The companies selected for this case study—Apple, Microsoft, JPMorgan Chase, Berkshire Hathaway, Walmart, Target, Citigroup, Intel, Southern Company, and ExxonMobil - represent a spectrum of disclosure approaches, from strategic integration to reduction or omission. Our analysis is strictly filing-based, avoiding any external sources.



Strategic DEI Shifts in S&P 100 Filings (2022–2025): Case Study Highlights

COMPANY	10-K Filings: Key Changes	10-K Trend	DEF 14A Filings: Key Changes	DEF 14A Trend
Apple	2022: 1 "Diversity" mention 2024: 2 mentions, incremental growth	Maintains DEI, refines within human capital	2021–2023: Framed as culture 2024: ESG focus 2025: 97.7% reject anti-DEI proposal	Governance-driven, investor-aligned
Microsoft	2023: Robust DEI with identity groups 2024: 76% cut, 1 mention, no specifics	Shifts to concise, cautious inclusion	2022–2023: Tied to governance, assessments 2024: Broad human capital focus	Integration over standalone specificity
JPMorgan Chase	2023–2025: Keeps demographics 2025: "DEI" to "Workforce Composition"	Language shift, not substantive rollback	2023–2024: Linked to governance, risk Dimon: "Business imperative," neutral phrasing	Stable, shareholder- supported
Berkshire Hathaway	2023–2025: Zero DEI mentions No diversity in nominations	Consistent omission by design	2022–2024: "Does not seek diversity" statement	Reinforces minimal DEI engagement
Walmart	2023: Multiple "DEI" mentions 2024: Adds "belonging," business-aligned	Reframes as culture of belonging	2023–2024: No major governance shifts, operational focus	Workforce priority, not board-centric
Target •	2023: 6 "Diversity" mentions 2024: 30% DEI cut, core commitments stay	Adjusts for legal risk, holds DEI goals	2022–2023: Board, compensation ties 2024: Generalized, less quota focus	Refines narrative, adapts to pressures
Citigroup	2023: Multiple DEI sections 2024: Drops "DEI" label, keeps diversity content	De-risks language, sustains initiatives	2022–2023: ESG strategy 2024: Broad workforce framing	Evolves to broader governance context
Intel	2023–2024: Static "diverse, inclusive workplace" mention in risk factors	Minimal, business-focused consistency	2022–2023: ESG, director expertise 2024: CSR oversight, no specifics	Steady integration, avoids expansion
Southern Company	2023–2024: No DEI in Item 1 Business	Omits from core filings, possibly elsewhere	2023–2024: No explicit DEI governance noted	Limited visibility, operationally focused
Exxon Mobil	2023–2025: Transition from Specific Metrics to Broad Concepts	Low profile, possibly unaddressed	2023–2024: Clear Pivot to Subdued Disclosure	Restrained, likely minimal or absent



Comparative Insights: Trends in DEI Adjustments

Company	10-K Trend	DEF 14A Trend	Notable Shift
Apple	Increased mentions $(1 \rightarrow 2)$	Integrated into governance	Rejected anti-DEI proposal (97.7% rejection)
Microsoft Corp.	Reduced explicit DEI mentions	Integrated into "Our People" governance	Shifted from detailed metrics to business-focused inclusion (2024 trend)
JPMorgan Chase	Shifted to "Workforce Composition"	DEI remains tied to governance	Retains demographic reporting
Berkshire Hathaway	No DEI mentions	No diversity consideration in director selection	Consistently absent DEI references
Walmart	DEI folded into risk factors	Minimal DEI in board oversight	Cut DEI initiatives, risk-focused
Target	DEI mentions reduced (-30%)	More general language in DEI oversight	Response to litigation risks
Citigroup	Dropped "DEI" label, content remains	Broader workforce framing	Aligns with financial sector language shift, "DEI" dropped per ESG Dive
Intel	Consistent but minimal DEI	Business case for talent retention	Stable, brief DEI mentions in risk factors; integrated into ESG/CSR by 2024
Southern Company	Modest DEI mentions maintained	Broad governance integration	Stable, modest approach reflects utility sector's lower DEI emphasis
ExxonMobil	Minimal DEI, further reduced	Skills-focused, no demographic emphasis	Historically low DEI, potential cuts align with energy sector trends

Strategic Adaptation in DEI Disclosures

These case studies illustrate a spectrum of DEI disclosure strategies, ranging from Apple's reinforcement to Berkshire Hathaway's avoidance. The financial sector, represented by JPMorgan Chase and Citigroup, is shifting DEI language without fully retracting commitments. Target demonstrates resilience amid legal pressures, while Berkshire Hathaway remains a notable exception to corporate DEI trends.



The report concludes that leading S&P100 companies have adapted their Diversity, Equity, and Inclusion (DEI) disclosures in response to a complex regulatory environment spanning 2023 to early 2025, balancing legal pressures with ongoing DEI commitments. This conclusion is rooted in the interplay of four primary regulatory forces, alongside specific company responses and shareholder trends observed across the 10 companies analyzed.

These forces created a "flux" that drove companies to modify their DEI strategies. However, the report emphasizes that modification does not equate to abandonment -companies like Apple and JPMorgan Chase sustained core DEI principles despite pressure.

Shift to Neutral Phrasing:

Legal risks, including litigation tied to race-based policies and state-level anti-DEI laws, prompted a widespread shift to neutral language. Microsoft's 2024 10-K eliminated identity specifics, reducing its DEI section from ~250 to ~60 words, while Target cut experiential phrasing (e.g., "seen, heard, and welcome") by 30% in 2024, retaining only general inclusion statements. JPMorgan Chase exemplifies this trend, shifting from "Diversity, Equity, and Inclusion" to "Workforce Composition" in its 2025 10-K while preserving demographic reporting (e.g., 50% women on board by 2025). Walmart adopted "belonging" in 2024, aligning DEI with business outcomes rather than social justice. This neutralizing trend reflects a strategic recalibration to de-risk filings, as companies like Intel and Citigroup also maintained minimal or reframed DEI mentions, avoiding legally contentious specifics.

Persistent Investor Support:

Despite these adjustments, shareholder engagement data indicates robust investor backing for DEI. Apple's 2025 8-K 5.07 reports a 97.7% rejection of an anti-DEI proposal, signaling sustained support even amid regulatory rollback (e.g., EO 14173). This contrasts with broader caution, as firms like Microsoft and Target scaled back before the EO yet retained commitments like workforce diversity reports and pay equity goals. This analysis suggests investors value DEI as a business imperative—echoed by Jamie Dimon's statement in JPMorgan's filings—driving companies to adapt rather than abandon DEI efforts. Berkshire Hathaway's consistent DEI omission stands as an outlier, while others balance legal prudence with stakeholder expectations.

Conclusion

DragonGC's analysis underscores a nuanced corporate response: companies are not jettisoning DEI but are recalibrating how it is presented in filings. The intersection of regulatory pressures has led to a measurable decline in explicit DEI mentions yet substantive commitments persist through neutral phrasing (e.g., "inclusive culture," "workforce composition") and governance integration (e.g., Apple's ESG focus). Shareholder support, as seen in Apple's voting trends, acts as a counterweight, ensuring DEI remains intact despite legal headwinds. This navigation reflects a strategic tightrope—mitigating risks while preserving investor-aligned principles—across these leading companies within the S&P 100.



Appendix A

Company-by-Company snapshots

1. Apple

- 2021–2022: Emphasized DEI as integral to corporate culture, detailing hiring, pay equity, and inclusion programs.
- 2023: Shifted DEI discussion into governance and risk management, highlighting Board oversight and regulatory risks.
- 2024–2025: Further streamlined references, embedding DEI into broader workforce strategy, minimizing standalone metrics and emphasizing cultural integration.

10-K Item 1 Business - 2024 - 2023 - 2022 - 2021

10-K Item 1A Risk Factors - 2024 - 2023 - 2022 - 2021

DEF 14A Risk Oversight & Board Leadership Structure - 2025 - 2024 - 2023 - 2022 - 2021

2. Microsoft

- 2022–2023: Provided separate DEI sections with rigorous metrics, integrated into human capital. Tied leadership compensation to diversity outcomes.
- By 2024: Streamlined references, integrated with broader workforce strategies, less detail on programmatic aspects.

10-K Item 1 Business - 2024 - 2023 - 2022

10-K Item 1A Risk Factors - 2024 - 2023 - 2022

DEF 14A Risk Oversight & Board Leadership Structure - 2024 - 2023 - 2022

3. JPMorgan Chase

- 2022: Detailed racial equity commitments, pay-gap disclosures.
- 2023-2024: Transitioned to "workforce composition" language, scaled back identity-based targets, acknowledging legal/political shifts.

10-K Item 1 Business - 2025 - 2024 - 2023 - 2022

10-K Item 1A Risk Factors - 2025 - 2024 - 2023 - 2022

DEF 14A Risk Oversight & Board Leadership Structure - 2024 - 2023 - 2022

4. Walmart

- Initially framed DEI as "building an inclusive environment," with references to "Diversity, Equity, and Inclusion (DE&I)."
- Over time, shifted emphasis to "belonging," more neutral references, and integrated DEI into broader talent strategies.

10-K Item 1 Business - 2024 - 2023 - 2022

10-K Item 1A Risk Factors - 2024 - 2023 - 2022

DEF 14A Risk Oversight & Board Leadership Structure - 2024 - 2023 - 2022

5. ExxonMobil

- 2022: Referenced diversity metrics, explicit percentages.
- 2024-2025: Removed most numeric targets, re-centered on inclusive workforce as a driver of operational excellence, referencing "global workforce composition" rather than "DEI programs."

10-K Item 1 Business - 2025 - 2024 - 2023 - 2022

10-K Item 1A Risk Factors - 2025 - 2024 - 2023 - 2022

DEF 14A Risk Oversight & Board Leadership Structure - 2024 - 2023 - 2022



6. Citigroup

- Early 2022: Highly detailed DEI commitments, representation goals, pay-gap data.
- **By 2025**: Stripped out references to "DEI" or "racial equity audits," focusing on "talent," "qualified employees," and minimal demographic breakdowns.

10-K Item 1 Business - 2025 - 2024 - 2023 - 2022

10-K Item 1A Risk Factors - 2025 - 2024 - 2023 - 2022

DEF 14A Risk Oversight & Board Leadership Structure - 2024 - 2023 - 2022

7. Target

- Went from robust DEI language—"team members feeling seen, heard, and welcome"—to more streamlined references about "inclusive environment" and "workplace belonging."
- By 2024, cut back on explicit references to representation goals.

10-K Item 1 Business - 2024 - 2023 - 2022

10-K Item 1A Risk Factors - 2024 - 2023 - 2022

DEF 14A Risk Oversight & Board Leadership Structure - 2024 - 2023 - 2022

8. Southern Company

- 2022: "Moving to Equity" initiative.
- 2024–2025: Eliminated the term "equity," shifting to "intentional inclusion" and focusing on broad statements about belonging, removing program details.

10-K Item 1 Business - 2024 - 2023 - 2022

10-K Item 1A Risk Factors - 2024 - 2023 - 2022

DEF 14A Risk Oversight & Board Leadership Structure - 2024 - 2023 - 2022

9. Intel

- 2022: Ambitious 2030 diversity targets in the business section.
- 2023–2024: Maintained partial references but reduced numeric emphasis.
- Risk Factors: Only minimal mention that workforce strength depends on inclusive culture; no explicit DEI risk factors.
- 2025: Removed the RISE framework references, focusing instead on current data without forward-looking DEI goals.

10-K Item 1 Business - 2025 - 2024 - 2023 - 2022

10-K Item 1A Risk Factors - 2025 - 2024 - 2023 - 2022

DEF 14A Risk Oversight & Board Leadership Structure - 2024 - 2023 - 2022

10. Berkshire Hathaway

- Maintains a clear stance of not seeking diversity in board nominations.
- No DEI references in human capital or risk factors.
- Contrarian approach of transparent minimalism.

10-K Item 1 Business - 2025 - 2024 - 2023 - 2022

10-K Item 1A Risk Factors - 2025 - 2024 - 2023 - 2022

DEF 14A Risk Oversight & Board Leadership Structure - 2024 - 2023 - 2022



Appendix B: **Methodology**

Selection of the 10 Exemplar Companies: This report analyzes Diversity, Equity, and Inclusion (DEI) disclosure trends across S&P 100 SEC filings from 2022 to early 2025, focusing on a sample of 10 exemplar companies: Apple, Microsoft, JPMorgan Chase, Berkshire Hathaway, Walmart, Target, Citigroup, Intel, Southern Company, and Exxon Mobil. These firms were selected to provide a robust foundation for understanding broader S&P 100 trends, based on their sectoral diversity, range of disclosure strategies, and alignment with key legal and regulatory drivers. Our methodology leverages qualitative case studies and quantitative frequency analysis (e.g., Natural Language Processing of DEI terms), drawing from 10-K and DEF 14A filings to track shifts over the study period.

Rationale for Selection: We chose these 10 companies for their ability to represent the S&P 100's complex DEI landscape. First, their sectoral breadth—covering technology (25%), financials (20%), retail (15%), utilities and industrials (10%), energy (10%), and conglomerates and other (20%)—mirrors approximately 70% of the S&P 100's industry composition (Page 5). This diversity captures industry-specific DEI dynamics, from tech's vocal stances (e.g., Apple's consistent 2 mentions per 10-K, 2023-2025) to energy's reticence (e.g., Exxon Mobil's minimal visibility, Page 8). Second, the sample spans the full spectrum of disclosure strategies observed in the S&P 100: robust integration (Apple's ~75 words, Page 15), preemptive reductions (Microsoft's 76% cut, Page 13; Target's 30% reduction), neutral reframing (JPMorgan's "Workforce Composition," Walmart's "belonging," and omission (Berkshire Hathaway's zero mentions. Third, their responses to macro drivers—such as Executive Order 14173, the 2023 Supreme Court ruling, and SEC human capital rules—align with broader S&P 100 shifts. This combination positions these firms as a microcosm of the index's DEI evolution, offering actionable insights for legal teams.

Acknowledgment of Counterarguments: We recognize potential limitations in this approach. Critics might argue that the sample size -10% of the S&P 100 is too small and biased toward high-profile firms (e.g., Apple, Microsoft, JPMorgan Chase), potentially overrepresenting extreme cases like Microsoft's 76% reduction or Berkshire Hathaway's consistent omission while omitting mid-tier firms with moderate approaches. The overemphasis on technology (25%) and financials (20%) at the expense of sectors like healthcare and telecommunications could skew findings toward industries with unique scrutiny, missing broader S&P 100 diversity. Additionally, data gaps - such as Southern Company's limited 2021-2022 coverage, ExxonMobil's lack of specific 2022-2025 trends, and pending 2025 filings for several firms - may undermine the reliability of any specific conclusions.

Consideration and Response: We carefully considered these counterarguments during the selection process. To address sample size and bias concerns, we prioritized firms with well-documented DEI shifts (e.g., Microsoft, Target) or notable stances (e.g., Apple's 97.7% shareholder rejection of an anti-DEI proposal; Berkshire's explicit "does not seek diversity,", ensuring a range of responses rather than a random sample, which might dilute focus on legally and strategically significant trends. While acknowledging sectoral gaps, we selected Southern Company and Exxon Mobil to represent traditional industries, balancing the tech-finance focus and providing insight into conservative disclosure tendencies. For data deficiencies, we supplemented 10-K analysis with DEF 14A filings (e.g., Apple's 2025 governance focus) and flagged pending data to maintain transparency, relying on early 2025 filers like JPMorgan Chase (Page 15) to project trends. Although a larger sample (e.g., 30-50 firms) could enhance statistical robustness, our purposive approach prioritizes depth over breadth, capturing pivotal shifts - like the move to neutral phrasing that resonate across the S&P 100.

Conclusion: The 10 exemplar companies were chosen as a strategic sample to illuminate DEI disclosure trends, reflecting the S&P 100's sectoral, strategic, and regulatory complexity. While not exhaustive, their selection balances representativeness with analytical focus, acknowledging counterarguments by emphasizing qualitative insights over unfeasible comprehensiveness given time and resource constraints. This methodology supports our goal of equipping General Counsel with actionable, rather than exhaustive, trend analysis.

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